THE VOICE OF RETAIL

AHFA Sustainability & Regulatory Summit

Supply Chain Challenges Retailers Face Today

Jonathan Gold Vice President, Supply Chain and Customs Policy

Today's Agenda

- About NRF
- Supply Chain Issues
 - Trade
 - Supply Chain Challenges
 - Environmental, Social, and Governance



About NRF

- World's largest retail trade association
- Represent discount and department stores, specialty stores, Main Street merchants, chain restaurants and Internet retailers
- Nation's largest private sector employer supports one in four U.S. jobs - 52 million Americans
- Contributing \$3.9 trillion to annual GDP



Trade Issues

- China Issues
 - 301 Tariffs
 - Forced labor
 - Ongoing Administration Review
- Preference Programs
 - Generalized System of Preferences
 - Miscellaneous Trade Bill
- Trade Disputes
 - AD/CVDs
 - Digital Service Taxes
 - Vietnam 301s (currency, illegal timber)
 - Steel/Aluminum tariffs



Trade Issues

- Customs Issues
 - Forced labor
 - CTPAT
 - 21st Century Customs Framework
 - eCommerce
- Country of Origin Labeling Online
- Worker Centered Trade Policy



Business Equipment Logistics Dan Ronan | Associate News Editor

March 9, 2021 12:30 PM, EST

Port Officials, Retailers See Congestion Lasting for Months

ss Editor's Picks Last-mile delivery Modern Shipper News

COVID broke Peloton's supply chain – can \$100M fix it?

As demand for products jumped, shrinking freight capacity slowed customer delivery, and now Peloton is playing catchup

Brian Straight, managing editor, Modern Shipper 🎔 🔹 Saturday, February 6, 2021

♦ 7,192 ■ 4 minutes read

Retailers pay more to fly everything from bikes to hot tubs from China as U.S. port backup delays deliveries

PUBLISHED FRI, MAR 5 2021-8:18 AM EST | UPDATED MON, MAR 8 2021-5:41 PM EST

eloriAnn LaRocco

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News / Box shortages and port congestion now an 'industry-wide challenge' across Asia

US container shipping girds for new reality of undercapacity

Mark Szakonyi, Executive Editor | Apr 15, 2021 10:11AM EDT

Global ports clogged with unprecedented shipping volume

Brendan Murray Bloomberg Published 2:09 p.m. ET Apr. 19, 2021 Snarled Supply Chain Trips Up Small Businesses

Facing shortages of products from steel tubing to storage drums, business owners look for ways to limit the damage; \$8,000 to fly in T-shirts





National Retail Federation @ @NRFnews · Apr 1 Port backups delay merchandise for retailers.



From COVID-19 to containers, port backups delay merchandise for reta... An NRF survey shows 98 percent of retail respondents have been impacted by delays at the ports. NRF ON A Contract of the second secon

NRF calls on the White House to address port congestion challenges. bit.ly/2U81JsT

NRF RETAIL

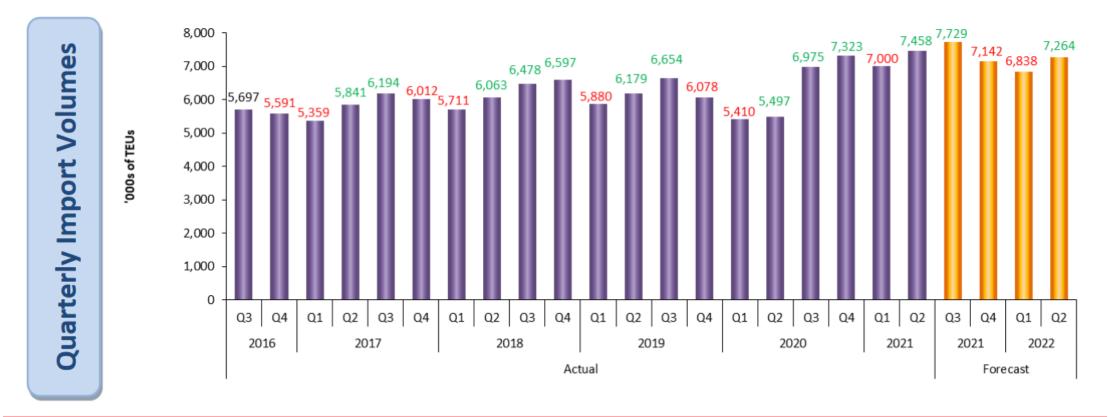
"The supply chain disruption issues, especially the congestion affecting our key maritime ports, are causing significant challenges for America's retailers."

> MATTHEW SHAY President and CEO National Retail Federation

5:10 PM · Jun 14, 2021 · Sprout Social



Global Port Tracker Overview





Supply Chain Challenges – June NRF Survey

- 98% of retailers surveyed say they have been impacted by port and shipping delays.
- Most common challenges:
 - U.S. port congestion
 - Carrier capacity
 - Available containers overseas
- Majority have had to add 2-3 weeks to their supply chains
- All respondents said their costs have increased
- Majority have passed along some of the costs to consumers.
- Nearly all (85%) are experiencing inventory shortages



Supply Chain Challenges – June NRF Survey

- Majority of respondents said they have contingency plans to address the congestion. These include:
 - Using alternate ports
 - Chartering dedicated vessel space
 - Using air freight
 - Using more domestic sourcing
 - Looking for alternate sourcing
- Ongoing challenges
 - Container availability at origin ports
 - Equipment availability at U.S. ports
 - Rail issues
 - Warehouse space



Supply Chain Challenges - Solutions

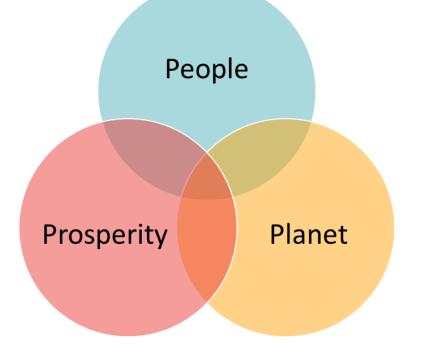
- Convene a high-level working group including all affected stakeholders to discuss the current issues and identify solutions
- Codify the Federal Maritime Commission's Interpretive Rule on Demurrage and Detention
- Develop a National Freight Portal
- Ensure we have a sufficiently trained workforce
- Evaluate whether or not our ports are operating in a manner that truly meet the needs of a 21st century global supply chain
- Legislation Ocean Shipping Reform Act of 2021 (OSRA21)



- Infrastructure Bill
 - Senate passage
 - House vote by Sept. 27
 - Concerns with \$3.5 trillion reconciliation package tax increases
- Labor Negotiations
 - ILWU/PMA July 2022
 - ILA/USMX September 2024



Environmental, Social and Governance



"Creating net positive environmental, social, and community benefits."

CSR emerged as a priority when too many people focused only on the environmental aspects of sustainability.

ESG emerged when investors wanted better metrics.



ESG – Challenge for Retailers

Every single purchase has hidden human health, environmental, and social impacts





ESG – Key Trends







Consumers Care

Transparency

Externalities Matter



ESG – Risks, Opportunities and Success





ESG – Key GR Issues

- ESG Reporting SEC
- Carbon tax, carbon cap-and-trade and carbon accounting proposals
- Material-specific materials (e.g., leather, precious metals, etc.)
- Forced labor issues
- Chemicals of concern
- Environmental labels/certifications
- Recycling policies and infrastructure
- Single Use Plastics
- CSR/sustainability metrics
- Renewable energy markets
- Infrastructure (e.g., ports, roads, and resilience efforts)



Thank You!

Jonathan Gold VP, Supply Chain & Customs Policy National Retail Federation Email – goldj@nrf.com Phone - (202) 626-8193 Twitter - @JonGoldDC



NRF empowers the industry that powers the economy.

